

# **BNSF RAILWAY COMPANY Consolidated Financial Statements for the period ended December 31, 2020**

# **Consolidated Financial Statements**

The Consolidated Financial Statements of BNSF Railway Company and subsidiary companies, together with the report of the Company's independent registered public accounting firm, are included as part of this document.

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# **Independent Auditors' Report**

# To the Shareholder and Board of Directors of BNSF Railway Company

We have audited the accompanying consolidated balance sheets of BNSF Railway Company and its subsidiaries (the "Company"), as of December 31, 2020 and 2019, the related consolidated statements of income, comprehensive income, changes in equity, and cash flows for each of the three years in the period ended December 31, 2020, and the related notes to the consolidated financial statements.

## Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

## Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of BNSF Railway Company and its subsidiaries as of December 31, 2020 and 2019, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2020 in accordance with accounting principles generally accepted in the United States of America.

## **Change in Accounting Principle**

As discussed in Note 9 to the financial statements, effective January 1, 2019, the Company adopted FASB Accounting Standards Update No. 2016-02, Leases (Topic 842), using the modified retrospective approach. Our opinion is not modified with respect to this matter.

## /s/ DELOITTE & TOUCHE LLP

Fort Worth, Texas March 1, 2021

# **Consolidated Statements of Income**

In millions

		Years ended December 31,					
	202	20		2019		2018	
Revenues	\$	20,180	\$	22,745	\$	22,999	
Operating expenses:							
Compensation and benefits		4,542		5,270		5,322	
Depreciation and amortization		2,458		2,389		2,306	
Purchased services		1,996		2,086		2,168	
Fuel		1,789		2,944		3,346	
Equipment rents		664		758		732	
Materials and other		988		1,239		1,329	
Total operating expenses		12,437		14,686		15,203	
Operating income		7,743		8,059		7,796	
Interest expense		37		57		51	
Interest income, related parties		(462)		(892)		(643)	
Other (income) expense, net		(83)		(229)		(70)	
Income before income taxes		8,251		9,123		8,458	
Income tax expense		1,985		2,216		2,019	
Net income	\$	6,266	\$	6,907	\$	6,439	

# **Consolidated Statements of Comprehensive Income**

In millions

	Years ended December 31,						
		2020		2019		2018	
Net income	\$	6,266	\$	6,907	\$	6,439	
Other comprehensive income:							
Change in pension and retiree health and welfare benefits, net of tax		(48)		16		(127)	
Change in accumulated other comprehensive income (loss) of equity method investees		1		(1)		1	
Other comprehensive income (loss), net of tax		(47)		15		(126)	
Total comprehensive income	\$	6,219	\$	6,922	\$	6,313	

# **Consolidated Balance Sheets**

In millions

	Dec	December 31, 2020		ember 31, 2019
Assets				
Current assets:				
Cash and cash equivalents	\$	552	\$	557
Accounts receivable, net		1,738		1,874
Materials and supplies		803		789
Other current assets		130		129
Total current assets		3,223		3,349
Property and equipment, net of accumulated depreciation of \$13,126 and \$12,065, respectively		64,878		64,343
Goodwill		14,803		14,803
Operating lease right-of-use assets		1,898		2,264
Other assets		2,793		2,723
Total assets	\$	87,595	\$	87,482
Liabilities and Stockholder's Equity				
Current liabilities:				
Accounts payable and other current liabilities	\$	3,496	\$	3,619
Long-term debt and finance leases due within one year		217		121
Total current liabilities		3,713		3,740
Deferred income taxes		14,688		14,430
Operating lease liabilities		1,260		1,614
Long-term debt and finance leases		949		1,151
Casualty and environmental liabilities		451		465
Pension and retiree health and welfare liability		314		285
Other liabilities		1,334		1,287
Total liabilities		22,709		22,972
Commitments and contingencies (see Note 12)				
Stockholder's equity:				
Common stock, \$1 par value, 1,000 shares authorized; issued and outstanding and paid-in-capital		42,920		42,920
Retained earnings		58,921		52,655
Intercompany notes receivable		(37,053)		(31,210
Accumulated other comprehensive income (loss)		98		145
Total stockholder's equity		64,886		64,510
Total liabilities and stockholder's equity	\$	87,595	\$	87,482

# **Consolidated Statements of Cash Flows**

In millions

	Years ended December 31,				
	 2020		2019		2018
Operating Activities					
Net income	\$ 6,266	\$	6,907	\$	6,439
Adjustments to reconcile net income to net cash provided by operating activities:					
Depreciation and amortization	2,458		2,389		2,306
Deferred income taxes	274		549		369
Long-term casualty and environmental liabilities, net	(19)		(46)		(18)
Other, net	(119)		(336)		(159)
Changes in current assets and liabilities:					
Accounts receivable, net	109		35		(116)
Materials and supplies	(14)		4		10
Other current assets	20		(111)		(50)
Accounts payable and other current liabilities	23		316		(68)
Net cash provided by operating activities	8,998		9,707		8,713
Investing Activities					
Capital expenditures excluding equipment	(2,819)		(3,193)		(2,918)
Acquisition of equipment	(244)		(415)		(269)
Purchases of investments and investments in time deposits	_		(6)		(27)
Proceeds from sales of investments and maturities of time deposits	32		42		45
Other, net	(9)		(100)		21
Net cash used for investing activities	(3,040)		(3,672)		(3,148)
Financing Activities					
Payments on long-term debt and finance leases	(120)		(83)		(96)
Net increase in intercompany notes receivable classified as equity	(5,843)		(5,908)		(5,472)
Net cash used for financing activities	(5,963)		(5,991)		(5,568)
(Decrease) increase in cash and cash equivalents	(5)		44		(3)
Cash and cash equivalents:					
Beginning of period	557		513		516
End of period	\$ 552	\$	557	\$	513
Supplemental Cash Flow Information					
Interest paid, net of amounts capitalized	\$ 42	\$	52	\$	68
Capital investments accrued but not yet paid	\$ 156	\$	245	\$	251
Income taxes paid, net of refunds	\$ 1,572	\$	1,486	\$	1,602
Non-cash asset financing	\$ 19	\$	11	\$	8

# Consolidated Statements of Changes in Stockholder's Equity

In millions

	Common Stoc and Paid-i Capit	n	Retained Earnings	]	Intercompany Notes Receivable	Accumulated Other Comprehensive Income (Loss)	Total Stockholder's Equity
Balance as of December 31, 2017	\$ 42,92	0	\$ 39,337	\$	(19,830)	\$ 231	\$ 62,658
Adoption of ASC Topic 606 <sup>a</sup>	_	_	(3)				(3)
Equity method investee adoption of ASU 2016-01 <sup>b</sup>	-	_	1		_	(1)	_
Reclassification upon early adoption of ASU 2018-02 <sup>c</sup>	_	_	(26)		_	26	_
Change in intercompany notes receivable	_	_	_		(5,472)	_	(5,472)
Comprehensive income (loss), net of tax	_	_	6,439		_	(126)	6,313
Balance as of December 31, 2018	\$ 42,92	0	\$ 45,748	\$	(25,302)	\$ 130	\$ 63,496
Change in intercompany notes receivable	_	_	_		(5,908)	_	(5,908)
Comprehensive income (loss), net of tax	_		6,907		_	15	 6,922
Balance as of December 31, 2019	\$ 42,92	0	\$ 52,655	\$	(31,210)	\$ 145	\$ 64,510
Change in intercompany notes receivable	_	_	_		(5,843)		 (5,843)
Comprehensive income (loss), net of tax		_	6,266			(47)	6,219
Balance as of December 31, 2020	\$ 42,92	0	\$ 58,921	\$	(37,053)	<b>\$</b> 98	\$ 64,886

Accounting Standards Codification Topic 606 - Revenue from Contracts with Customers а

b <sup>b</sup> Accounting Standards Update (ASU) No. 2016-01 Financial Instruments - Recognition and Measurement of Financial Assets and Financial Liabilities
<sup>c</sup> ASU No. 2018-02 Income Statement - Reclassification of Certain Tax Effects from Accumulated Other Comprehensive Income

# Notes to Consolidated Financial Statements

# 1. The Company

BNSF Railway Company and its majority-owned subsidiaries (collectively, BNSF Railway or the Company) is a wholly-owned subsidiary of Burlington Northern Santa Fe, LLC (BNSF). BNSF Railway operates one of the largest railroad networks in North America. BNSF Railway operates approximately 32,500 route miles of track (excluding multiple main tracks, yard tracks and sidings) in 28 states and also operates in three Canadian provinces. Through one operating transportation services segment, BNSF Railway transports a wide range of products and commodities including the transportation of Consumer Products, Industrial Products, Agricultural Products, and Coal, derived from manufacturing, agricultural, and natural resource industries, which constituted 37 percent, 26 percent, 24 percent, and 13 percent, respectively, of total freight revenues for the year ended December 31, 2020.

On February 12, 2010, Berkshire Hathaway Inc., a Delaware corporation (Berkshire), acquired 100 percent of the outstanding shares of Burlington Northern Santa Fe Corporation common stock that it did not already own. The acquisition was completed through the merger (Merger) of a Berkshire wholly-owned merger subsidiary and Burlington Northern Santa Fe Corporation, with the surviving entity renamed Burlington Northern Santa Fe, LLC. Berkshire's cost of acquiring BNSF was pushed-down to establish a new accounting basis for BNSF Railway beginning as of February 13, 2010.

# 2. Significant Accounting Policies

## **Principles of Consolidation**

The Consolidated Financial Statements include the accounts of BNSF Railway. All intercompany accounts and transactions have been eliminated. Investments in companies that are not majority-owned are carried at cost or are accounted for under the equity method if the Company has the ability to exercise significant influence but does not have a controlling financial interest. The Company also evaluates its less than majority-owned investments pursuant to accounting guidance related to the consolidation of variable interest entities. We currently have no investments that require consolidation under this guidance.

## **Use of Estimates**

The preparation of financial statements in accordance with generally accepted accounting principles in the United States of America (GAAP) requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the periods presented. These estimates and assumptions are periodically reviewed by management. Actual results could differ from those estimates.

## **Revenue Recognition**

The Company's primary source of revenue is freight rail transportation services. The primary performance obligation for the Company is to move freight from a point of origin to a point of destination for its customers. The performance obligations are represented by bills of lading which create a series of distinct services that have a similar pattern of transfer to the customer. The revenues for each performance obligation are based on various factors including the product being shipped, the origin and destination pair, and contract incentives which are outlined in various private rate agreements, common carrier public tariffs, interline foreign road agreements, and pricing quotes. The transaction price is generally a per car amount to transport cars from a certain origin to a certain destination.

The associated freight revenues are recognized over time as the service is performed because the customer simultaneously receives and consumes the benefits of the service. The Company recognizes revenue based on the proportion of the service completed as of the balance sheet date. Bills for freight transportation services are generally issued to customers and paid within thirty days or less. As a result, no significant contract assets exist and there are no significant financing components in the Company's revenue arrangements.

Customer incentives, which are primarily provided for shipping a specified cumulative volume or shipping to/from specific locations, are recorded as a reduction to revenue on a pro-rata basis based on actual or projected future customer shipments. A small portion of customer incentive agreements have a component where a different discount amount is provided for different levels of volumes, resulting in variable consideration. To determine the transaction price in these cases, the Company estimates the amount of variable consideration at each reporting period utilizing the most likely amount based on historical trends as well as economic and other indicators. These incentives are ratably applied to all units using an estimate of how much volume the customer will ship under the customer incentive agreement. Both the variable consideration and the associated contract liabilities resulting from these types of customer incentives are immaterial.

Other revenues are primarily generated from accessorial services provided to customers which are primarily storage and demurrage and are recognized when the service is performed.

#### Accounts Receivable, Net

Accounts receivable, net includes accounts receivable reduced by an allowance for credit losses. The allowance for credit losses is based on expected collectibility. Receivables are written off against allowances after all reasonable collection efforts are exhausted.

#### **Cash and Cash Equivalents**

All short-term investments with maturities of 90 days or less from the date of purchase are considered cash equivalents. Cash equivalents are stated at cost, which approximates market value because of the short maturity of these instruments.

#### **Materials and Supplies**

Materials and supplies, which consist mainly of rail, ties and other items for construction and maintenance of property and equipment, as well as diesel fuel, are valued at the lower of average cost or market.

#### <u>Goodwill</u>

Goodwill is the excess of the cost of an acquired entity over the net of the amounts assigned to assets acquired and liabilities assumed.

Goodwill is tested for impairment annually or more frequently if events or circumstances indicate that the carrying amount may not be recoverable. A goodwill impairment loss would be recognized to the extent that the carrying amount of a reporting unit exceeds its fair value, limited to the total amount of goodwill allocated to that reporting unit.

See Note 8 to the Consolidated Financial Statements for further information related to goodwill.

#### **Property and Equipment, Net**

BNSF Railway's railroad operations are highly capital intensive and its large base of homogeneous, network-type assets turns over on a continuous basis. BNSF Railway self-constructs portions of its track structure and rebuilds certain classes of rolling stock. Each year, BNSF Railway develops a capital program intended to enable BNSF Railway to increase capacity, enhance the safety or efficiency of operations, extend the useful life or increase the value of its assets, gain strategic benefit, or provide new service offerings to customers. Costs are capitalized if they meet these criteria as well as the applicable minimum units of property, including costs for assets purchased or constructed throughout the year, along with all costs necessary to make the assets ready for their intended use. In addition to direct labor and materials, indirect costs that clearly relate to capital projects are also capitalized. Normal repairs and maintenance are charged to operating expense as incurred.

Property and equipment are stated at cost and are depreciated on a straight-line basis over their estimated useful lives using the group method of depreciation in which all items with similar characteristics, use, and expected lives are grouped together in asset classes and depreciated using composite depreciation rates. The Company conducts depreciation studies, generally every three years for equipment and every six years for track structure and other roadway property, and implements study results prospectively.

These detailed studies form the basis for the Company's composite depreciation rates and take into account the following factors:

- Statistical analysis of historical patterns of use and retirements of each of BNSF Railway's asset classes;
- Evaluation of any expected changes in current operations and the outlook for continued use of the assets;
- · Evaluation of technological advances and changes to maintenance practices; and
- Expected salvage to be received upon retirement.

Under group depreciation, the historical cost net of salvage of depreciable property that is retired or replaced in the ordinary course of business is charged to accumulated depreciation, and no gain or loss is recognized. This historical cost of certain assets is estimated as it is impracticable to track individual, homogeneous, network-type assets. Historical costs are estimated by deflating current costs using the Producer Price Index (PPI) or a unit cost method. These methods closely correlate with the major costs of the items comprising the asset classes. Because of the number of estimates inherent in the depreciation and retirement processes and because it is impossible to precisely estimate each of these variables until a group of property is completely retired, BNSF Railway monitors the estimated service lives of its assets and the accumulated depreciation associated with each asset class to ensure its depreciation rates are appropriate.

For retirements of depreciable asset classes that do not occur in the normal course of business, a gain or loss may be recognized in operating expense if the retirement: (i) is unusual, (ii) is significant in amount, and (iii) varies significantly from the retirement profile identified through BNSF Railway's depreciation studies. Gains or losses from disposals of land and non-rail property are recognized at the time of their occurrence. During the three fiscal years presented, no material gains or losses were recognized due to the retirement of depreciable assets.

Long-lived assets are reviewed for impairment when events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. If impairment indicators are present and the estimated future undiscounted cash flows are less than the carrying value of the long-lived assets, the carrying value is reduced to the estimated fair value as measured by the discounted cash flows.

#### <u>Leases</u>

On January 1, 2019, the Company adopted ASU No. 2016-02, Leases (Topic 842), using a modified retrospective approach for leases existing at or entered into after the effective date. The Company elected practical expedients permitted under the transition guidance, which allow entities to not reassess whether existing contracts are or contain leases, the classification of existing leases, initial direct costs for existing leases, or the existing accounting treatment for land easements. See Note 9 to the Consolidated Financial Statements for additional information.

The Company has substantial lease commitments for locomotives, freight cars, office buildings, operating facilities, and other property. Many of the Company's leases provide the option to purchase the leased item at fair market value or a fixed purchase price at the end of the lease, and some leases include early buyout options at a fixed purchase price. Also, many of the Company's leases include both fixed rate and fair market value renewal options.

As the implicit interest rate is not readily available for most operating leases, the Company uses its incremental borrowing rate based on information available at commencement date, including lease term, to determine the present value of lease payments. The Company has operating lease agreements that contain both lease and non-lease components, but only freight cars are accounted for as a single lease component. BNSF Railway has applied the short-term lease exemption to all asset classes, and as a result, short-term leases are not recognized on the Consolidated Balance Sheets. Variable lease costs, sublease income, and lessor transactions are not significant.

Assets held under finance leases are recorded at the net present value of the minimum lease payments at the inception of the lease. Amortization expense for finance leases, as well as leasehold improvements, is computed using the straight-line method over the shorter of the estimated useful lives of the assets or the period of the related lease.

#### **Planned Major Maintenance Activities**

BNSF Railway utilizes the deferral method of accounting for leased locomotive overhauls, which includes the complete refurbishment of the engine and related components to extend the useful life of the locomotive. Accordingly, BNSF Railway has established an asset in property and equipment, net in the Consolidated Balance Sheets for overhauls that is amortized to expense using the straight-line method until the next overhaul is performed.

### **Environmental Liabilities**

Liabilities for environmental cleanup costs are initially recorded when BNSF Railway's liability for environmental cleanup is both probable and reasonably estimable. Subsequent adjustments to initial estimates are recorded as necessary based upon additional information developed in subsequent periods. Estimates for these liabilities are undiscounted.

#### Personal Injury Claims

Liabilities for personal injury claims are initially recorded when the expected loss is both probable and reasonably estimable. Subsequent adjustments to initial estimates are recorded as necessary based upon additional information developed in subsequent periods. Liabilities recorded for unasserted personal injury claims, including those related to asbestos, are based on information currently available. Estimates of liabilities for personal injury claims are undiscounted.

### **Income Taxes**

Deferred tax assets and liabilities are measured using the tax rates that apply to taxable income in the period in which the deferred tax asset or liability is expected to be realized or paid. Changes in the Company's estimates regarding the statutory tax rate to be applied to the reversal of deferred tax assets and liabilities could materially affect the effective tax rate. Valuation allowances are established to reduce deferred tax assets if it is more likely than not that some or all of the deferred tax assets will not be realized. BNSF Railway has not recorded a valuation allowance, as it believes that the deferred tax assets will be fully realized in the future. Investment tax credits are accounted for using the flow-through method.

The Company recognizes the tax benefit from an uncertain tax position only if it is more likely than not that the tax position will be sustained on examination by the taxing authorities based on the technical merits of the position. The tax benefits recognized in the financial statements from such a position are measured based on the largest benefit that has a greater than fifty percent likelihood of being realized upon ultimate settlement.

#### **Employment Benefit Plans**

The Company estimates liabilities and expenses for pension and retiree health and welfare plans. Estimated amounts are based on historical information, current information, and estimates regarding future events and circumstances. Significant assumptions used in the valuation of pension and/or retiree health and welfare liabilities include the expected return on plan assets, discount rate, rate of increase in compensation levels, and the health care cost trend rate.

#### **Fair Value Measurements**

As defined under authoritative accounting guidance, fair value is the price that would be received to sell an asset or paid to transfer a liability between market participants in the principal market or in the most advantageous market when no principal market exists. Adjustments to transaction prices or quoted market prices may be required in illiquid or disorderly markets in order to estimate fair value. Different valuation techniques may be appropriate under the circumstances to determine the value that would be received to sell an asset or paid to transfer a liability in an orderly transaction. Market participants are assumed to be independent, knowledgeable, able, and willing to transact an exchange and not under duress. Nonperformance or credit risk is considered in determining the fair value of liabilities. Considerable judgment may be required in interpreting market data used to develop the estimates of fair value. Accordingly, estimates of fair value presented herein are not necessarily indicative of the amounts that could be realized in a current or future market exchange.

The authoritative accounting guidance specifies a three-level hierarchy of valuation inputs which was established to increase consistency, clarity and comparability in fair value measurements and related disclosures.

- Level 1–Quoted prices for identical assets or liabilities in active markets that the Company has the ability to access at the measurement date.
- Level 2–Quoted prices for similar assets or liabilities in active markets; quoted prices for identical or similar assets or liabilities in markets that are not active; and model-derived valuations in which all significant inputs are observable market data.
- Level 3-Valuations derived from valuation techniques in which one or more significant inputs are unobservable.

# 3. Accounting Pronouncements

In August 2018, the FASB issued Accounting Standards Update No. 2018-14 (ASU 2018-14), Compensation - Retirement Benefits - Defined Benefit Plans - General (Subtopic 715-20): Disclosure Framework - Changes to the Disclosure Requirements for Defined Benefit Plans. The amendments in ASU 2018-14 modify the disclosure requirements for employers that sponsor defined benefit pension and other postretirement plans. BNSF adopted the standard as of December 31, 2020. Adoption of the standard did not have a material impact on the Company's Consolidated Financial Statement disclosures.

In August 2018, the FASB issued Accounting Standards Update No. 2018-15 (ASU 2018-15), Intangibles—Goodwill and Other - Internal-Use Software (Subtopic 350-40). ASU 2018-15 aligns the requirements for capitalizing implementation costs incurred in a hosting arrangement that is a service contract with the requirements for capitalizing implementation costs incurred to develop or obtain internal-use software. The guidance requires an entity in such an arrangement to capitalize costs for certain implementation activities in the application development stage, expense the capitalized implementation costs over the term of the hosting arrangement, and present the expense with the associated hosting fees in the Consolidated Statements of Income. BNSF adopted the standard as of January 1, 2020. Adoption of the standard did not have a material impact on the Company's Consolidated Financial Statements and disclosures.

In June 2016, the FASB issued Accounting Standards Update No. 2016-13 (ASU 2016-13), Financial Instruments—Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments. ASU 2016-13 requires the use of an "expected loss" model on financial instruments and other commitments to extend credit held by a reporting entity at each reporting date. ASU 2016-13 replaces the incurred loss methodology with a methodology that reflects expected credit losses and requires consideration of a broader range of reasonable and supportable information to calculate credit loss estimates. BNSF adopted the standard as of January 1, 2020. Adoption of the standard did not have a material impact on the Company's Consolidated Financial Statements and disclosures.

# 4. Revenue from Contracts with Customers

	Years ended December 31,								
	2020 2019		2019		2018				
Consumer Products	\$ 7,262	\$	7,860	\$	7,902				
Industrial Products	5,039		6,068		5,967				
Agricultural Products	4,822		4,685		4,697				
Coal	2,655		3,715		4,012				
Total freight revenues	19,778		22,328		22,578				
Accessorial and other	402		417		421				
Total operating revenues	\$ 20,180	\$	22,745	\$	22,999				

The Company disaggregates revenue from contracts with customers based on the characteristics of the services provided and the types of products transported (in millions):

Contract assets and liabilities are immaterial. Receivables from contracts with customers is a component of accounts receivable, net on the Consolidated Balance Sheets. As of December 31, 2020 and 2019, \$0.9 billion and \$1.0 billion, respectively, represent net receivables from contracts with customers.

Remaining performance obligations primarily consist of in-transit freight revenues, which will be recognized in the next reporting period. As of December 31, 2020 and 2019, remaining performance obligations were \$200 million and \$172 million, respectively.

# 5. Income Taxes

Income tax expense (benefit) was as follows (in millions):

	Years ended December 31,						
	2020		2019		2018		
Current:							
Federal	\$ 1,418	\$	1,367	\$	1,361		
State	293		300		289		
Total current	1,711		1,667		1,650		
Deferred:							
Federal	243		464		365		
State	31		85		4		
Total deferred	274		549		369		
Total	\$ 1,985	\$	2,216	\$	2,019		

Reconciliation of the U.S. federal statutory income tax rate to the effective tax rate was as follows:

	Years	Years ended December 31,					
	2020	2019	2018				
U.S. Federal statutory income tax rate	21.0 %	21.0 %	21.0 %				
State income taxes, net of federal tax benefit	3.1	3.3	2.7				
Other, net	—		0.2				
Effective tax rate	24.1 %	24.3 %	23.9 %				

The components of deferred tax assets and liabilities were as follows (in millions):

	Decembe 2020		December 31, 2019
Deferred tax liabilities:			
Property and equipment	\$ (1	4,650)	\$ (14,351)
Operating lease right-of-use assets		(386)	(486)
Other		(485)	(529)
Total deferred tax liabilities	(1	5,521)	(15,366)
Deferred tax assets:			
Operating lease liabilities		378	469
Compensation and benefits		164	155
Casualty and environmental		101	112
Other		190	200
Total deferred tax assets		833	936
Net deferred tax liability	\$ (1	4,688)	\$ (14,430)

BNSF Railway and BNSF are included in the consolidated U.S. federal income tax return of Berkshire. In accordance with the income tax allocation agreement between BNSF and BNSF Railway, BNSF Railway makes payments to or receives refunds from BNSF based on its separate consolidated tax liabilities.

All U.S. federal income tax returns of BNSF Railway are closed for audit through the tax period ended December 31, 2011. BNSF Railway is currently under examination for the years 2012 through 2016 as part of Berkshire's consolidated U.S. federal income tax return.

BNSF Railway and its subsidiaries have various state income tax returns in the process of examination, administrative appeal or litigation. State income tax returns are generally subject to examination for a period of three to five years after filing of the respective return. The state impact of any federal changes remains subject to examination by various states for a period of up to one year after formal notification to the states.

## **Uncertain Tax Positions**

The amount of unrecognized tax benefits for the years ended December 31, 2020, 2019 and 2018, was \$41 million, \$46 million, and \$50 million, respectively. The amount of unrecognized tax benefits as of December 31, 2020 that would affect the Company's effective tax rate if recognized was \$30 million, computed at the federal income tax rate expected to be applicable in the taxable period in which the amount may be incurred by the Company. A reconciliation of the beginning and ending amount of unrecognized tax benefits is as follows (in millions):

	Years ended December 31,						
	2	020	2019	2018			
Beginning balance	\$	46	\$ 50	\$ 57			
Additions for tax positions related to current year		7	8	2			
Additions (reductions) for tax positions taken in prior years		(2)	(6)	5			
Additions (reductions) for tax positions as a result of:							
Settlements		(3)					
Lapse of statute of limitations		(7)	(6)	(14)			
Ending balance	\$	41 5	\$ 46	\$ 50			

It is expected that the amount of unrecognized tax benefits will change in the next twelve months; however, BNSF Railway does not expect the change to have a significant impact on the results of operations, the financial position or the cash flows of the Company.

The Company recognizes interest accrued related to unrecognized tax benefits in interest expense and penalties in income tax expense in the Consolidated Statements of Income. The Company had recorded a liability of approximately \$5 million and \$7 million for interest for the years ended December 31, 2020 and 2019, respectively.

# 6. Accounts Receivable, Net

Accounts receivable, net consists of freight and other receivables, reduced by an allowance for credit losses which is based upon expected collectibility. As of December 31, 2020 and 2019, \$50 million and \$47 million, respectively, of such allowances had been recorded.

# 7. Property and Equipment, Net

Property and equipment, net (in millions), and the corresponding ranges of estimated useful lives were as follows:

	Dec	ember 31, 2020	December 31, 2019	Range of Estimated Useful Life
Land for transportation purposes	\$	6,212	\$ 6,188	
Track structure		26,657	25,585	15 – 50 years
Other roadway <sup>a</sup>		30,793	30,481	10 – 100 years
Locomotives		8,440	8,533	8 – 36 years
Freight cars and other equipment		3,746	3,567	8-43 years
Computer hardware, software and other		1,250	1,310	6 – 15 years
Construction in progress		906	744	
Total cost		78,004	76,408	
Less accumulated depreciation and amortization		(13,126)	(12,065)	
Property and equipment, net	\$	64,878	\$ 64,343	

<sup>a</sup> Other roadway includes grading, bridges, signals, buildings and other road assets.

The Consolidated Balance Sheets as of December 31, 2020 and 2019 included \$1.2 billion and \$1.1 billion, respectively, of capitalized right-of-use fixed assets and related accumulated amortization of \$366 million and \$338 million, respectively, under other assets.

The Company capitalized \$26 million, \$15 million and \$24 million of interest for the years ended December 31, 2020, 2019 and 2018, respectively.

## 8. Goodwill

As a result of the Merger on February 12, 2010, the Company recorded \$14.8 billion of goodwill.

During the years ended December 31, 2020, 2019 and 2018, no impairment losses were incurred and there were no accumulated impairment losses related to goodwill, as of both December 31, 2020 and 2019. As of both December 31, 2020 and 2019, the carrying value of goodwill was \$14.8 billion.

## 9. Leases

The following table shows the components of lease cost (in millions):

Lease Cost	Year	Years ended I					
	20	20		2019			
Operating lease cost	\$	445	\$	476			
Finance lease cost:							
Amortization of right-of-use assets		38		37			
Interest on lease liabilities		21		24			
Short-term lease cost		24		85			
Total lease cost	\$	528	\$	622			

Supplemental balance sheet information related to leases was as follows (in millions):

Operating Leases	December 31, 2020			December 31, 2019		
Operating lease right-of-use assets	\$	1,898	\$	2,264		
Accounts payable and other current liabilities		387		451		
Operating lease liabilities		1,260		1,614		
Total operating lease liabilities	\$	1,647	\$	2,065		

Finance Leases		ember 31, 2020	December 31, 2019		
Property and equipment	\$	804	\$	794	
Accumulated depreciation		(386)		(349)	
Property and equipment, net	\$	418	\$	445	
Long-term debt due within one year	\$	186	\$	48	
Long-term debt		138		324	
Total finance lease liabilities	\$	324	\$	372	

Supplemental cash flow information related to leases was as follows (in millions):

	Years ended Decer			
Cash Flow	2020			2019
Cash paid for amounts included in the measurement of lease obligations:				
Operating cash flows for operating leases	\$	499	\$	407
Operating cash flows for finance leases	\$	22	\$	25
Financing cash flows for finance leases	\$	48	\$	47
Right-of-use assets obtained in exchange for lease obligations:				
Operating leases	\$	14	\$	53

Other information related to leases was as follows:

Other Information	December 31, 2020	December 31, 2019
Weighted-average remaining lease term (in years):		
Operating leases	7.3	7.7
Finance leases	3.5	4.5
Weighted-average discount rate:		
Operating leases	3.7 %	3.7 %
Finance leases	6.4 %	6.4 %

Maturities of lease liabilities as of December 31, 2020 are summarized as follows (in millions):

	Operatin	<b>Operating Leases</b>		ice Leases
2021	\$	419	\$	200
2022		340		35
2023		299		28
2024		252		24
2025		171		24
Thereafter		396		53
Total lease payments		1,877		364
Less amount representing interest		(230)		(40)
Total	\$	1,647	\$	324

Lease rental expense for all operating leases, excluding per diem leases, was \$549 million for the year ended December 31, 2018. Results for reporting periods beginning after January 1, 2019 are presented under Topic 842, while prior period amounts have not been adjusted.

# 10. Accounts Payable and Other Current Liabilities

Accounts payable and other current liabilities consisted of the following (in millions):

	December 31, 2020		nber 31, 019
Property and income tax liabilities	\$ 854	\$	711
Compensation and benefits payable	752		742
Operating leases - current	387		451
Accounts payable	328		427
Customer incentives	224		231
Casualty and environmental liabilities	110		115
Rents and leases	101		86
Capital expenditure estimated liabilities	74		120
Other	666		736
Total	\$ 3,496	\$	3,619

# 11. Debt

Debt outstanding, excluding finance leases, was as follows (in millions):

	De	ecember 3	1, 2020 <sup>a</sup>	December 3	1, 2019 <sup>a</sup>
Notes and debentures, due 2022	\$	200	8.8 %	\$ 200	8.8 %
Equipment obligations, due 2021 to 2028		424	3.6	447	3.6
Mortgage bonds, due 2021 to 2047		47	3.1	81	4.5
Financing obligations, due 2021 to 2029		196	6.1	192	6.1
Unamortized fair value adjustment under acquisition method accounting, discount, debt issuance costs, and other, net		(25)		(20)	
Total		842		900	
Less current portion of long-term debt		(31)	4.3 %	(73)	5.6 %
Long-term debt	\$	811		\$ 827	

<sup>a</sup> Amounts represent debt outstanding and weighted average effective interest rates for 2020 and 2019, respectively. Maturities are as of December 31, 2020.

As of December 31, 2020, certain BNSF Railway properties and other assets were subject to liens securing \$47 million of mortgage debt. Certain locomotives and rolling stock of BNSF Railway were subject to equipment obligations.

The fair value of BNSF Railway's debt is primarily based on market value price models using observable market-based data for the same or similar issues, or on the estimated rates that would be offered to BNSF Railway for debt of the same remaining maturities (Level 2 inputs).

The following table provides fair value information for the Company's debt obligations including principal cash flows, related weighted average interest rates by contractual maturity dates and fair value. The Company had no outstanding variable rate debt as of December 31, 2020.

	December 31, 2020									
Maturity Date										
	2021	2022	2023	2024	2025	Thereafter	Total	Fair Value		
Fixed-rate debt (in millions)	\$31	\$303	\$70	\$36	\$32	\$370	\$842	\$985		
Average interest rate	4.3%	8.0%	4.3%	4.5%	4.3%	3.7%	5.1%			

As of December 31, 2019, the fair value of fixed-rate debt was \$1,005 million.

## **Guarantees**

As of December 31, 2020, BNSF Railway has not been called upon to perform under the guarantees specifically disclosed in this footnote and does not anticipate a significant performance risk in the foreseeable future.

Debt and other obligations of non-consolidated entities guaranteed by the Company as of December 31, 2020, were as follows (dollars in millions):

			Gu	arantees				
	BNSF Railway Ownership Percentage	Principal Amount Guaranteed	F	ximum uture yments	Re	aximum ecourse nount <sup>a</sup>	Remaining Term (in years)	apitalized oligations
Kinder Morgan Energy Partners, L.P.	0.5 %	\$ 190	\$	190	\$	_	Termination of Ownership	\$ 2 <sup>b</sup>
Chevron Phillips Chemical Company LP	%	N/A	d	N/A		N/A	7	\$ 14 <sup>c</sup>

<sup>a</sup> Reflects the maximum amount the Company could recover from a third party other than the counterparty.

<sup>b</sup> Reflects capitalized obligations that are recorded on the Company's Consolidated Balance Sheets.

<sup>c</sup> Reflects the asset and corresponding liability for the fair value of these guarantees required by authoritative accounting guidance related to guarantees.

<sup>d</sup> There is no cap to the liability that can be sought from BNSF Railway for BNSF Railway's negligence or the negligence of the indemnified party. However, BNSF Railway could receive reimbursement from certain insurance policies if the liability exceeds a certain amount.

## Kinder Morgan Energy Partners, L.P.

Santa Fe Pacific Pipelines, Inc., an indirect, wholly-owned subsidiary of BNSF Railway, has a guarantee in connection with its remaining special limited partnership interest in Santa Fe Pacific Pipeline Partners, L.P. (SFPP), a subsidiary of Kinder Morgan Energy Partners, L.P., to be paid only upon default by the partnership. All obligations with respect to the guarantee will cease upon termination of ownership rights, which would occur upon a put notice issued by BNSF Railway or the exercise of the call rights by the general partners of SFPP.

#### **Chevron Phillips Chemical Company LP**

BNSF Railway has an indemnity agreement with Chevron Phillips Chemical Company LP (Chevron Phillips), granting certain rights of indemnity from BNSF Railway, in order to facilitate access to a storage facility. Under certain circumstances, payment under this obligation may be required in the event Chevron Phillips were to incur certain liabilities or other incremental costs resulting from trackage access.

#### Indemnities

In the ordinary course of business, BNSF Railway enters into agreements with third parties that include indemnification clauses. The Company believes that these clauses are generally customary for the types of agreements in which they are included. At times, these clauses may involve indemnification for the acts of the Company, its employees and agents, indemnification for another party's acts, indemnification for future events, indemnification based upon a certain standard of performance, indemnification for liabilities arising out of the Company's use of leased equipment or other property, or other types of indemnification. Despite the uncertainty whether events which would trigger the indemnification obligations would ever occur, the Company does not believe that these indemnity agreements will have a material adverse effect on the Company's results of operations, financial position or liquidity. Additionally, the Company believes that, due to lack of historical payment experience, the fair value of indemnities cannot be estimated with any amount of certainty and that the fair value of any such amount would be immaterial to the Consolidated Financial Statements. Unless separately disclosed above, no fair value liability related to indemnities has been recorded in the Consolidated Financial Statements.

# 12. Commitments and Contingencies

## **Personal Injury**

BNSF Railway's personal injury liability includes the cost of claims for employee work-related injuries, third-party claims, and asbestos claims. BNSF Railway records a liability for asserted and unasserted claims when the expected loss is both probable and reasonably estimable. Because of the uncertainty of the timing of future payments, the liability is undiscounted. Defense and processing costs, which are recorded on an as-reported basis, are not included in the recorded liability. Expense accruals and adjustments are classified as materials and other in the Consolidated Statements of Income.

Personal injury claims by BNSF Railway employees are subject to the provisions of the Federal Employers' Liability Act (FELA) rather than state workers' compensation laws. Resolution of these cases under FELA's fault-based system requires either a finding of fault by a jury or an out of court settlement. Third-party claims include claims by non-employees for compensatory damages and may, from time to time, include requests for punitive damages or treatment of the claim as a class action.

BNSF Railway estimates its personal injury liability claims and expense using standard actuarial methodologies based on the covered population, activity levels and trends in frequency, and the costs of covered injuries. The Company monitors actual experience against the forecasted number of claims to be received, the forecasted number of claims closing with payment, and expected claim payments and records adjustments as new events or changes in estimates develop.

BNSF Railway is party to asbestos claims by employees and non-employees who may have been exposed to asbestos. Because of the relatively finite exposed population, the Company has recorded an estimate for the full amount of probable exposure. This is determined through an actuarial analysis based on estimates of the exposed population, the number of claims likely to be filed, the number of claims that will likely require payment, and the cost per claim. Estimated filing and dismissal rates and average cost per claim are determined utilizing recent claim data and trends.

The following table summarizes the activity in the Company's accrued obligations for personal injury claims (in millions):

	Years ended December 31,							
	2020		2019		2018			
Beginning balance	\$ 298	\$	308	\$	307			
Accruals / changes in estimates	47		104		76			
Payments	(49)		(114)		(75)			
Ending balance	\$ 296	\$	298	\$	308			
Current portion of ending balance	\$ 75	\$	75	\$	80			

The amount recorded by the Company for the personal injury liability is based upon the best information currently available. Because of the uncertainty surrounding the ultimate outcome of personal injury claims, it is reasonably possible that future costs to resolve these claims may be different from the recorded amounts. The Company estimates that costs to resolve the liability may range from approximately \$255 million to \$350 million.

Although the final outcome of these personal injury matters cannot be predicted with certainty, it is the opinion of BNSF Railway that none of these items, when finally resolved, will have a material adverse effect on the Company's financial position or liquidity. However, the occurrence of a number of these items in the same period could have a material adverse effect on the results of operations in a particular quarter or fiscal year.

## <u>Environmental</u>

BNSF Railway is subject to extensive federal, state, and local environmental regulation. The Company's operating procedures include practices to protect the environment from the risks inherent in railroad operations, which frequently involve transporting chemicals and other hazardous materials. Additionally, many of BNSF Railway's land holdings are or have been used for industrial or transportation-related purposes or leased to commercial or industrial companies whose activities may have resulted in discharges onto the property. Under federal (in particular, the Comprehensive Environmental Response, Compensation, and Liability Act) and state statutes, the Company may be held jointly and severally liable for cleanup and enforcement costs associated with a particular site without regard to fault or the legality of the original conduct. The Company participates in the study, cleanup, or both of environmental contamination at approximately 200 sites.

Environmental costs may include, but are not limited to, site investigations, remediation, and restoration. The liability is recorded when the expected loss is both probable and reasonably estimable and is undiscounted due to uncertainty of the timing of future payments. Expense accruals and adjustments are classified as materials and other in the Consolidated Statements of Income.

BNSF Railway estimates the cost of cleanup efforts at its known environmental sites based on experience gained from cleanup efforts at similar sites, estimated percentage to closure ratios, possible remediation work plans, estimates of the costs and likelihood of each possible outcome, historical payment patterns, and benchmark patterns developed from data accumulated from industry and public sources. The Company monitors actual experience against expectations and records adjustments as new events or changes in estimates develop.

The following table summarizes the activity in the Company's accrued obligations for environmental matters (in millions):

	Years ended December 31,							
	2020		2019		2018			
Beginning balance	\$ 282	\$	298	\$	317			
Accruals / changes in estimates	2		5					
Payments	(19)		(21)		(19)			
Ending balance	\$ 265	\$	282	\$	298			
Current portion of ending balance	\$ 35	\$	40	\$	40			

The amount recorded by the Company for the environmental liability is based upon the best information currently available. It has not been reduced by anticipated recoveries from third parties and includes both asserted and unasserted claims. BNSF Railway's total cleanup costs at these sites cannot be predicted with certainty due to various factors, such as the extent of corrective actions that may be required, evolving environmental laws and regulations, advances in environmental technology, the extent of other parties' participation in cleanup efforts, developments in ongoing environmental analyses related to sites determined to be contaminated, and developments in environmental surveys and studies of contaminated sites. Because of the uncertainty surrounding various factors, it is reasonably possible that future costs to settle these claims may be different from the recorded amounts. The Company estimates that costs to settle the liability may range from approximately \$220 million to \$355 million.

Although the final outcome of these environmental matters cannot be predicted with certainty, it is the opinion of BNSF Railway that none of these items, when finally resolved, will have a material adverse effect on the Company's financial position or liquidity. However, the occurrence of a number of these items in the same period could have a material adverse effect on the results of operations in a particular quarter or fiscal year.

## **Other Claims and Litigation**

In addition to personal injury and environmental matters, BNSF Railway and its subsidiaries are also parties to a number of other legal actions and claims, governmental proceedings, and private civil suits arising in the ordinary course of business, including those related to disputes and complaints involving certain transportation rates and charges. Some of the legal proceedings include claims for compensatory damages and may, from time to time, include requests for punitive damages or treatment of the claim as a class action. Although the final outcome of these matters cannot be predicted with certainty, it is the opinion of BNSF Railway that none of these items, when finally resolved, will have a material adverse effect on the Company's financial position or liquidity. However, the occurrence of a number of these items in the same period could have a material adverse effect on the results of operations in a particular quarter or fiscal year.

## **Other Commitments**

In the normal course of business, the Company enters into long-term contractual requirements for future goods and services needed for the operations of the business. Such commitments are not in excess of expected requirements and are not reasonably likely to result in performance penalties or payments that would have a material adverse effect on the Company's liquidity.

In 2019, the Company experienced significant flooding across parts of the network. The Company is insured for certain costs incurred as a result of the flooding, including property damage, business interruption, and extra expense. As of December 31, 2020, the Company had resolved the claim and received payment for the full \$250 million that was recoverable.

# 13. Employment Benefit Plans

BNSF provides a funded, noncontributory qualified pension plan (BNSF Retirement Plan), which covers most non-union employees, and an unfunded non-tax-qualified pension plan (BNSF Supplemental Retirement Plan), which covers certain officers and other employees. The benefits under these pension plans are based on years of credited service and the highest consecutive sixty months of compensation for the last ten years of salaried employment with the Company. BNSF Railway also provides a funded, noncontributory qualified pension plan which covers certain union employees of the former The Atchison, Topeka and Santa Fe Railway Company (Union Plan). The benefits under this pension plan are based on elections made at the time the plan was implemented. With respect to the funded plans, the Company's funding policy is to contribute annually not less than the regulatory minimum and not more than the maximum amount deductible for income tax purposes. The BNSF Retirement Plan, the BNSF Supplemental Retirement Plan, and the Union Plan are collectively referred to herein as the Pension Plans.

During the first quarter of 2019, the Company amended the BNSF Retirement Plan and the BNSF Supplemental Retirement Plan. Non-union employees hired on or after April 1, 2019 are not eligible to participate in these retirement plans and instead receive an additional employer contribution as part of the qualified 401(k) plan based on the employees' age and years of service. Current employees are being transitioned away from the retirement plans and upon transition are eligible for the additional employer contribution. As a result of the plan amendments, the Company recognized a curtailment gain of \$120 million in the first quarter of 2019 consisting of \$117 million for the reduction in projected benefit obligation and \$3 million for the recognition of prior service credits.

Components of the net (benefit) cost for the Pension Plans were as follows (in millions):

	Pension Benefits						
	 Years ended December 31,						
	 2020		2019		2018		
Service cost	\$ 21	\$	32	\$	46		
Interest cost	70		81		82		
Expected return on plan assets	(167)		(160)		(157)		
Amortization of net loss	1				1		
Amortization of prior service credits	—		(3)		(1)		
Curtailment gain	_		(117)				
Settlement loss (gain)	(1)		5		(1)		
Net (benefit) cost recognized	\$ (76)	\$	(162)	\$	(30)		

The projected benefit obligation is the present value of benefits earned to date by plan participants, including the effect of assumed future salary increases. The following tables show the change in projected benefit obligation for the Pension Plans (in millions):

	Pension	Benefit	s	
Change in Benefit Obligation	nber 31, 020	December 31, 2019		
Projected benefit obligation at beginning of period	\$ 2,295	\$	2,198	
Service cost	21		32	
Interest cost	70		81	
Actuarial loss (gain)	262		279	
Benefits paid	(143)		(142)	
Curtailments			(117)	
Settlements	(6)		(36)	
Projected benefit obligation at end of period	2,499		2,295	
Component representing future salary increases	(51)		(44)	
Accumulated benefit obligation at end of period	\$ 2,448	\$	2,251	

In both years ended December 31, 2020 and 2019, the change in benefit obligation resulting from actuarial losses is primarily the result of a reduction in the discount rate from the preceding year.

The following tables show the change in plan assets of the Pension Plans (in millions):

	Pension Benefits						
Change in Plan Assets	December 31, 2020		December 31, 2019				
Fair value of plan assets at beginning of period	\$	2,672	\$	2,336			
Actual return (loss) on plan assets		383		482			
Employer contributions <sup>a</sup>		10		_			
Benefits paid		(143)		(134)			
Settlements		(6)		(12)			
Fair value of plan assets at end of period	\$	2,916	\$	2,672			

<sup>a</sup> Employer contributions were classified as Other, Net under Operating Activities in the Company's Consolidated Statements of Cash Flows.

The following table shows the funded status of the Pension Plans, defined as plan assets less the projected benefit obligation (in millions):

		Pension Benefits				
	,		1ber 31, 019			
Funded status (plan assets less projected benefit obligations)	\$	\$ 417		377		

Of the net pension assets of \$417 million and \$377 million recognized as of December 31, 2020 and December 31, 2019, respectively, \$9 million was included in other current liabilities as of both December 31, 2020 and 2019, and \$520 million and \$465 million were included in other assets as of December 31, 2020 and 2019, respectively.

The BNSF Supplemental Retirement Plan and the Union Plan have accumulated and projected benefit obligations in excess of plan assets. The following table shows the projected benefit obligation, accumulated benefit obligation, and fair value of plan assets for the plans (in millions):

	December 31, 2020			
Projected benefit obligation	\$ 122	\$	113	
Accumulated benefit obligation	\$ 114	\$	113	
Fair value of plan assets	\$ 19	\$	25	

Actuarial gains and losses and prior service credits are recognized in the Consolidated Balance Sheets through an adjustment to accumulated other comprehensive income (loss) (AOCI). The following tables show the pre-tax change in AOCI attributable to the components of the net cost and the change in benefit obligation (in millions):

	Pension Benefits					
		Years ended December 31,				,
Change in AOCI		2020	201	9		2018
Beginning balance	\$	228	\$	182	\$	371
Amortization of net loss		1				1
Amortization of prior service credits		_		(3)		(1)
Actuarial gain (loss)		(46)		44		(188)
Settlements		(1)		5		(1)
Ending balance	\$	182	\$	228	\$	182

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Pre-tax amounts currently recognized in AOCI consist of the following (in millions):

	Pension Benefits Years ended December 31,				
		2020		2019	
Net gain (loss)	\$	182	\$	227	
Settlements				1	
Pre-tax amount recognized in AOCI	\$	182	\$	228	

The assumptions used in accounting for the Pension Plans were as follows:

	Р	Pension Benefits							
	Years ended December 31,								
Assumptions Used to Determine Net Cost	2020	2019	2018						
Discount rate	3.2 %	4.2 %	3.6 %						
Expected long-term rate of return on plan assets	6.7 %	6.7 %	6.6 %						
Rate of compensation increase	3.1 %	3.5 %	3.6 %						

	Pension	Benefits
Assumptions Used to Determine Benefit Obligations	December 31, 2020	December 31, 2019
Discount rate	2.3 %	3.2 %
Rate of compensation increase	3.1 %	3.1 %

The Company determined the discount rate based on a yield curve that utilized year-end market yields of high-quality corporate bonds to develop spot rates that are matched against the plans' expected benefit payments. The discount rate used for the 2021 calculation of pension net benefit cost decreased to 2.3 percent, which reflects market conditions at the December 31, 2020 measurement date.

Various other assumptions including retirement and withdrawal rates, compensation increases, payment form and benefit commencement age are based upon a five-year experience study. In 2016, the Company obtained an updated study which had an immaterial impact on its pension and retiree health and welfare projected benefit obligation.

The Company utilizes actuary-produced mortality tables and an improvement scale derived from the most recently available data, which were used in the calculation of its December 31, 2020 and 2019 liabilities.

Pension plan assets are generally invested with the long-term objective of earning sufficient amounts to cover expected benefit obligations while assuming a prudent level of risk. Allocations may change as a result of changing market conditions and investment opportunities.

The expected rates of return on plan assets reflect subjective assessments of expected invested asset returns over a period of several years. Actual experience may differ from the assumed rates. The expected rate of return on pension plan assets was 6.7 percent for 2020 and will be 6.7 percent for 2021.

The following table is an estimate of the impact on future net benefit cost that could result from hypothetical changes to the most sensitive assumptions, the discount rate and expected rate of return on plan assets:

Sensitivity Analysis						
	Change in 2021 Net Benefit Co					
Hypothetical Discount Rate Change	Pension					
50 basis point decrease	\$ 6 million decrease					
50 basis point increase	\$ 5 million increase					
Hypothetical Expected Rate of Return on Plan Assets Change	Pension					
50 basis point decrease	\$ 13 million increase					
50 basis point increase	\$ 13 million decrease					

Investments are stated at fair value. The various types of investments are valued as follows:

(i) Cash and equivalents include investments in a money market fund and in a collective short-term investment fund, both of which are composed of high-grade instruments with short-term maturities. The money market fund is valued at the closing price reported by the active market on which the fund is traded (Level 1 input). The short-term investment fund is valued based on the price per share which is determined and published (although not publicly) and is the basis for current transactions (Level 2 input).

(ii) Equity securities are valued at the last trade price at primary exchange close time on the last business day of the year (Level 1 input). If the last trade price is not available, values are based on bid, ask/offer quotes from contracted pricing vendors, brokers, or investment managers (Level 3 input or Level 2 if corroborated).

(iii) Highly liquid government obligations, such as U.S. Treasury securities, are valued based on quoted prices in active markets for identical assets (Level 1 input). Other fixed maturity securities and government obligations are valued based on institutional bid evaluations from contracted vendors. Where available, vendors use observable market-based data to evaluate prices (Level 2 input). If observable market-based data is not available, unobservable inputs such as extrapolated data, proprietary models, and indicative quotes are used to arrive at estimated prices representing the price a dealer would pay for the security (Level 3 input).

The following table summarizes the investments of the funded pension plans as of December 31, 2020, based on the inputs used to value them (in millions):

Asset Category	Dece	al as of mber 31, 2020	Level 1 Inputs <sup>a</sup>	Level 2 Inputs <sup>a</sup>	Level 3 Inputs <sup>a</sup>
Cash and equivalents	\$	19	\$ 1	\$ 18	\$ —
Equity securities <sup>b</sup>		2,634	2,634	—	
Government obligations		254	254	_	
Other fixed maturity securities		9		9	
Total <sup>c</sup>	\$	2,916	\$ 2,889	\$ 27	\$ _

<sup>a</sup> See Note 2 to the Consolidated Financial Statements under the heading "Fair Value Measurements" for a definition of each of these levels of inputs. <sup>b</sup> As of December 31, 2020, three equity securities each exceeded 10 percent of total plan assets. These investments represent approximately 67 percent of total plan assets.

<sup>c</sup> Excludes less than \$1 million accrued for dividend and interest receivable.

## Comparative Prior Year Information

The following table summarizes the investments of the funded pension plans as of December 31, 2019, based on the inputs used to value them (in millions):

	То	tal as of			
Asset Category		ember 31, 2019	Level 1 Inputs <sup>a</sup>	Level 2 Inputs <sup>a</sup>	Level 3 Inputs <sup>a</sup>
Cash and equivalents	\$	32	\$ 2	\$ 30	\$ —
Equity securities <sup>b</sup>		2,518	2,518		
Government obligations		111	111		
Other fixed maturity securities		11	 —	 11	 
Total <sup>c</sup>	\$	2,672	\$ 2,631	\$ 41	\$ 

<sup>a</sup> See Note 2 to the Consolidated Financial Statements under the heading "Fair Value Measurements" for a definition of each of these levels of inputs.

<sup>b</sup> As of December 31, 2019, three equity securities each exceeded 10 percent of total plan assets. These investments represented approximately 58 percent of total plan assets.

<sup>c</sup> Excludes less than \$1 million accrued for dividend and interest receivable.

The Company is not required to make contributions to its funded pension plans in 2021.

The following table shows expected benefit payments from the Pension Plans for the next five fiscal years and the aggregate five years thereafter (in millions):

Fiscal year	Expected Benefit	Pension Plan t Payments <sup>a</sup>
2021	\$	151
2022	\$	141
2023	\$	136
2024	\$	132
2025	\$	129
2026-2030	\$	611

<sup>a</sup> Primarily consists of the BNSF Retirement Plan payments, which are made from the plan trust and do not represent an immediate cash outflow to the Company.

## **Other Benefit Plans**

BNSF and BNSF Railway sponsor qualified 401(k) plans that cover substantially all employees and a non-qualified defined contribution plan that covers certain officers and other employees. BNSF Railway matches contributions made by non-union employees and a limited number of union employees subject to certain percentage limits of the employees' earnings. Non-union employees hired on or after April 1, 2019 and employees hired before that date who have transitioned from the BNSF Retirement Plan are also eligible for an additional employer contribution based on the employees' age and years of service. BNSF Railway's 401(k) expense was \$47 million, \$40 million, and \$35 million during the years ended December 31, 2020, 2019, and 2018, respectively.

Certain salaried employees of BNSF Railway who met age and years of service requirements and who began salaried employment prior to September 22, 1995 are eligible for medical benefits, including prescription drug coverage, during retirement. For pre-Medicare participants, the postretirement medical and prescription drug benefit is contributory and provides benefits to retirees and their covered dependents. For Medicare eligible participants, a yearly stipend is recorded in a Health Reimbursement Account (HRA) established on their behalf. Retirees can use these HRAs to reimburse themselves for eligible out-of-pocket expenses, as well as premiums for personal supplemental insurance policies. HRAs are unfunded, so no funds are expended by the Company until the reimbursements are paid to participants. As of December 31, 2020 and 2019, the projected benefit obligation associated with the retiree health and welfare plans was \$237 million and \$224 million, respectively. For each of the years ended December 31, 2020, 2019 and 2018, the service cost associated with the health and welfare plans was less than \$1 million.

Under collective bargaining agreements, BNSF Railway participates in multi-employer benefit plans that provide certain postretirement health care and life insurance benefits for eligible union employees. Health care claim payments and life insurance premiums paid attributable to retirees, which are generally expensed as incurred, were \$46 million, \$59 million and \$64 million during the years ended December 31, 2020, 2019 and 2018, respectively. The average number of employees covered under these plans was approximately 33,000 during the year ended December 31, 2020, and approximately 37,000 for both years ended December 31, 2018.

# 14. Related Party Transactions

BNSF Railway is involved with BNSF and certain of its subsidiaries in related party transactions in the ordinary course of business, which include payments made on each other's behalf and performance of services. Under the terms of a tax allocation agreement with BNSF, BNSF Railway made federal and state income tax payments, net of refunds, of \$1.5 billion, \$1.4 billion and \$1.6 billion during the years ended December 31, 2020, 2019 and 2018, respectively, which are reflected in changes in current assets and liabilities in the Consolidated Statements of Cash Flows. As of December 31, 2020 and 2019, BNSF Railway had a tax payable to BNSF of \$522 million and \$383 million, respectively.

As of December 31, 2020 and 2019, BNSF Railway had \$616 million and \$649 million, respectively, of intercompany receivables which are reflected in accounts receivable in the respective Consolidated Balance Sheets. As of December 31, 2020 and 2019, BNSF Railway had \$22 million and \$25 million of intercompany payables, respectively, which are reflected in accounts payable in the respective Consolidated Balance Sheets. Net intercompany balances are settled in the ordinary course of business.

As of December 31, 2020 and 2019, BNSF Railway had \$37.1 billion and \$31.2 billion, respectively, of intercompany notes receivable from BNSF. During both years ended December 31, 2020 and 2019, loans to BNSF were \$5.9 billion and during the year ended December 31, 2018 loans to BNSF were \$5.5 billion, partially offset by repayments received of \$15 million in 2020. There were no repayments received for the years ended December 31, 2019 and 2018. All intercompany notes have a variable interest rate of 1.0 percent above the monthly average of the daily effective Federal Funds rate. Interest is collected semi-annually on all intercompany notes receivable. Interest income from intercompany notes receivable is presented in interest income, related parties in the Consolidated Statements of Income.

BNSF Railway engages in various transactions with related parties in the ordinary course of business. The following table summarizes revenues earned by BNSF Railway for services provided to related parties and expenditures to related parties (in millions):

	Years ended December 31,						
	2020		2019		2018		
Revenues	\$ 119	\$	165	\$	162		
Expenditures	\$ 415	\$	481	\$	434		

BNSF Railway owns 17.3 percent of TTX Company (TTX) while other North American railroads own the remaining interest. As BNSF Railway possesses the ability to exercise significant influence, but not control, over the operating and financial policies of TTX, BNSF Railway applies the equity method of accounting to its investment in TTX. The investment in TTX recorded under the equity method is recorded in other assets. Equity income or losses are recorded in materials and other in the Consolidated Statements of Income. North American railroads pay TTX car hire to use TTX's freight equipment to serve their customers. BNSF Railway's car hire expenditures incurred with TTX are included in the table above. BNSF Railway had \$703 million and \$656 million recognized as investments related to TTX in its Consolidated Balance Sheets as of December 31, 2020 and 2019, respectively.

Burlington Northern Santa Fe Insurance Company, Ltd. (BNSFIC), a wholly-owned subsidiary of BNSF, offers insurance coverage for certain risks, FELA claims, railroad protective and force account insurance claims and certain excess general liability and property coverage, and certain other claims which are subject to reinsurance. During the years ended December 31, 2020, 2019 and 2018, BNSF Railway recognized \$67 million, \$70 million, and \$70 million, respectively, in expense related to those premiums, which is classified as purchased services in the Consolidated Statements of Income. During the years ended December 31, 2020, 2019 and 2018, BNSFIC made claim payments totaling \$218 million, \$110 million, and \$37 million, respectively, for settlement of covered claims.

# 15. Accumulated Other Comprehensive Income

Other comprehensive income refers to revenues, expenses, gains and losses that under generally accepted accounting principles are included in accumulated other comprehensive income, a component of equity within the Consolidated Balance Sheets, rather than net income on the Consolidated Statements of Income. Under existing accounting standards, other comprehensive income may include, among other things, unrecognized gains and losses and prior service credit related to pension and other postretirement benefit plans.

The following tables provide the components of accumulated other comprehensive income (loss) (AOCI) by component (in millions):

	Retir and	sion and ee Health Welfare efit Items	Equity Method Investments	 Total
Balance as of December 31, 2017	\$	234	\$ (3)	\$ 231
Other comprehensive income (loss), net before reclassifications		(126)	1	(125)
Amounts reclassified from AOCI:				
Reclassification due to ASU 2016-01 adoption			(1)	(1)
Reclassification due to ASU 2018-02 adoption		26		26
Amortization of actuarial losses <sup>a</sup>		1	_	1
Amortization of prior service credits <sup>a</sup>		(3)	_	(3)
Tax expense (benefit)		1		1
Balance as of December 31, 2018	\$	133	\$ (3)	\$ 130
Other comprehensive income (loss), net before reclassifications		16	(1)	 15
Amounts reclassified from AOCI:				
Amortization of prior service credits <sup>a</sup>		(4)	_	(4)
Settlement (gain) loss <sup>a</sup>		5		5
Tax expense (benefit)		(1)	_	(1)
Balance as of December 31, 2019	\$	149	\$ (4)	\$ 145
Other comprehensive income (loss), net before reclassifications		(48)	1	 (47)
Amounts reclassified from AOCI:				
Amortization of actuarial losses <sup>a</sup>		2		2
Settlement (gain) loss <sup>a</sup>		(1)		(1)
Tax expense (benefit)		(1)		(1)
Balance as of December 31, 2020	\$	101	\$ (3)	\$ 98

<sup>a</sup> This accumulated other comprehensive income component is included in the computation of net periodic pension cost (see Note 13 for additional details).

# 16. Quarterly Financial Data—Unaudited

In millions

2020	Fourth	Third	Second	First
Revenues	\$ 5,482	\$ 5,001	\$ 4,453	\$ 5,244
Operating income	\$ 2,174	\$ 2,009	\$ 1,731	\$ 1,829
Net income	\$ 1,761	\$ 1,605	\$ 1,385	\$ 1,515

2019	Fourth		Third		Second		First	
Revenues	\$	5,664	\$	5,822	\$	5,693	\$	5,566
Operating income	\$	2,093	\$	2,177	\$	2,011	\$	1,778
Net income	\$	1,785	\$	1,821	\$	1,700	\$	1,601

## **Certification by Vice President**

With respect to the annual financial statements and related footnotes of BNSF Railway Company (the Company) for the period ended December 31, 2020, the undersigned, Paul W. Bischler, Vice President and Chief Accounting Officer of the Company, hereby certifies that, to his knowledge as of the date hereof, the information contained in such attached financial statements and related footnotes fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: March 1, 2021

/s/ Paul W. Bischler

Paul W. Bischler Vice President and Chief Accounting Officer